

Builders and Developers

Key Benefits

✓ Guaranteed Sales

No risk of a sale falling through helps you meet targets and accurately forecast sales.

✓ Quick Completions

We can proceed quickly to completion to meet financial targets and deadlines.

✓ No Risk

As we buy in the Part Exchange Property, you avoid all the onward sale costs and potential losses on resale you would normally be exposed to if you bought the property yourself.

✓ Release Cash

We purchase your buyers property directly meaning you don't tie up your own funds in Part Exchange properties.

✓ No Price Differential

We can buy in properties whether they have a higher, lower or similar value to the one you are selling.

✓ Flexible Criteria

We will look at properties of any value or location in England & Wales and can consider most types of residential property.

✓ Speed Up Sales

No need to wait for a dependant buyer to sell their property, we can make them an offer quickly to give you a proceedable buyer straight away.

✓ No Cost or Obligation

There is no cost to you or your buyer to receive a part exchange offer, and no obligation to accept any offer we make.

✓ Fixed Offer Price

Once the survey has been carried out the price is fixed, therefore avoiding last minute renegotiations.

✓ Attract More Buyers

Advertising 'Part Exchange Available' will bring more buyers to your sites and enable you to compete with other developers who offer their own scheme or give you the edge over local competitors who do not offer Part Exchange.

✓ No Chain

No chain means you are in control, and do not become involved in lengthy delays plus removing the risk of a sale falling through.

✓ No Estate Agents Fees

As we buy direct from your buyer there are no Estate Agents fees to pay, saving your buyer money.